



International Distributor Application

Date:

General Company Information

Company Name:

Contact Name:

Position:

Billing Address:

Shipping Address:

Phone Number:

Fax Number:

E-mail Address:

Company Url:

Principal company officers and directors:

Qualification Information

Business Structure

Please provide us with a corporate profile or a brief business history:

Please list your company's annual revenues for: 2012 (Est.)

2011

Please indicate the company's strategic focus:

Importing

Distribution

Trading

Consulting

Does the company serve as importer of record for multiple product lines? Please indicate which products the firm imports:

Please indicate the company's delivery method:

In-house (Owned) Distribution

Contract Distribution

Please Indicate The Company's Distributor Class:

Customized

Food Service

Key Account

Retail

Please Indicate Your Core Business Line:

Distributor Of Coffee , Which Brand

Coffee Roaster

Coffee Equipment

Equipment;

Full Line Food

Specialty/ethnic

Vending

Retail Direct

Grocery

Other:

Please indicate the company's target market by % of total sales:

___% Cafes

___% Food Service

___% Retail

___% Hotels & Tourism

Please list the company's industry affiliations or member organizations:

Please list or describe your company's corporate social responsibility programs and links referencing them:

Please list any awards or recognitions your company has recently earned:

Territory

What Territory Does The Company Service?

How Many Accounts Do You Service?

Personnel

How many people does your company employ?

Please describe the size of your company's sales staff and the manner in which they are organized, by product line or by territory:

Service

Does your company have a technical service?

Products

Please list the company's primary product or equipment lines by brand name:

What other food lines does the company carry that target cafés, restaurants or specialty retail?

Does your company produce dedicated marketing material?

Permits, Duties And Taxes

What is the import tax or duty on roasted coffee in your country?

Are there any free trade agreements or incentives that include coffee with Nicaragua?

What are the health and phytosanitary requirements by your country to import roasted coffee from Nicaragua?

Referral / Reference

Kindly provide us with the contact information for a business partner, preferably one of your foreign suppliers. We will contact your reference only after we have discussed the information above and attained your permission by completing this form.

Company:

Address:

Contact Name:

Telephone:

Fax:

Email:

*** Thank You For Your Interest In Café Las Flores ***

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